

# Monthly Update

31 MAY 2020

## Fund commentary

- Australian market rebounds
- Positive news flow from iCar and EML Payments drives positive performance

iCar (+57%) and EML Payments (+26%) underpinned a positive month for the Fund as both the domestic (+4.3%) and global equity markets continued to recover from their March lows.

iCar's performance was driven by its quarterly cashflow numbers that not only highlighted its strong liquidity position, but also provided more details about its cost management strategies and integration of its Indonesian acquisition. Management's aggressive moves to contain costs in a difficult macro environment as activity started to pick up in Malaysia and Thailand resulted in sentiment towards the business improving dramatically during the month.

EML provided a trading update, detailing transaction

volumes year-to-date and an update on synergy benefits from the recent acquisition of PFS. April volumes for the business were down 53% and appear to have bottomed. Management indicated that salary sacrifice-related business as well as virtual cards business have started to pick up. Management also announced it expects \$6 million a year synergy benefits from the PFS acquisition, starting FY22. The quantification of synergy benefits and the potential bottoming of volumes relating to COVID-19 resulted in a recovery in its share price.

Over the month, we increased our net invested position to 69.4% as we initiated new positions in Alumina, Oz Minerals and Beach Petroleum while increasing our position in BHP.

Fund performance <sup>1</sup> (net of fees)	Inception Date	Exit Price (\$, cum)	1 Month	3 Months	6 Months	1 Year	3 Years pa	5 Years pa	7 Years pa	10 Years pa	Since Inception pa
<b>Fund performance (net of pro forma fees)<sup>1</sup></b>	<b>01-2000</b>	<b>2.0660</b>	<b>6.8%</b>	<b>1.0%</b>	<b>-1.9%</b>	<b>10.0%</b>	<b>3.5%</b>	<b>6.3%</b>	<b>8.8%</b>	<b>10.6%</b>	<b>11.8%</b>
<b>Fund performance (net of actual fees)</b>			<b>6.8%</b>	<b>1.0%</b>	<b>-1.9%</b>	<b>10.0%</b>	<b>3.2%</b>	<b>5.5%</b>	<b>7.6%</b>	<b>9.2%</b>	<b>9.8%</b>
S&P/ASX 200 Accumulation Index			4.4%	-9.9%	-14.6%	-6.7%	4.3%	4.3%	6.7%	7.2%	7.5%
<b>Outperformance (net of pro forma fees)<sup>1</sup></b>			<b>2.4%</b>	<b>10.9%</b>	<b>12.7%</b>	<b>16.7%</b>	<b>-0.8%</b>	<b>2.0%</b>	<b>2.1%</b>	<b>3.4%</b>	<b>4.3%</b>

1. Fund performance and Outperformance (net of pro forma fees) has been calculated based on the new fee structure (implemented 1 December 2018), assuming it had applied from the Fund's inception. These returns do not represent the actual net Fund performance and are included for illustrative purposes only.

Portfolio investments	Weighting
International Banks	9.1%
Domestic Banks	8.8%
Non Bank Financials	7.8%
Resources	19.4%
Internet	13.4%
Industrials	11.7%
Other	0.8%
<b>Long Equities Position</b>	<b>71.0%</b>
Short Equities Position	-1.6%
<b>Net Invested Equities</b>	<b>69.4%</b>
<b>Total holdings</b>	<b>24</b>

Current stock example	
Bank of America	
ANZ	
EML	
BHP	
iCar Asia	
Brambles	
<b>Currency exposure*</b>	<b>100%</b>
AUD	97.4%
USD	13%
CAD	12%
EUR	0.1%

\*Stated at effective value.

PM Capital Limited, founded in 1998, is a globally-focussed fund manager that invests money on behalf of private clients, the clients of financial advisers and institutions. PM Capital's goal is to build long term wealth by investing in global markets with patience and conviction.

### Investment philosophy

We aim to build long term wealth together with our co-investors by finding and exploiting investment anomalies. Using a focused, patient and considered approach to finding simple investment ideas produces the best environment for creating that long term wealth.

Our experience has shown us that while the market is largely efficient, it can, and regularly does, misprice a small proportion of companies. Our unique process is based on scanning the world for those companies (hence the radar in our logo), discovering the associated valuation anomalies and extracting value from them. We buy good businesses at a good price; businesses that we believe are being valued differently to their long term intrinsic value, but will return to their correct value over time.

### Who manages the investment?

Uday Cheruvu is the Portfolio Manager, who has over 15 years' industry experience and is supported by a team of investment analysts. The investment team is led by founder and CIO Paul Moore. We believe in being a patient investor, one that has conviction, one that finds opportunities where others can only see risk. We only invest in what we know, deeply, via our fundamental research.

### Why the Australian Companies Fund?

**Focused:** The Fund's process has been shown to be effective, based on a philosophy developed by Paul Moore, over 34 years. This has produced attractive long term capital growth.

**Unrestricted:** The concentration of

the Australian equities market means many managers cannot add significant value. We have an authentic investment process where our exposure to industry sectors or market capitalisation is determined solely by our conviction in the risk/ reward opportunities that we identify within portfolio guidelines. No conviction = no investment.

**Opportunistic and focused:** The Fund is not built around a general market benchmark or index - it is highly focused based on our fundamental, bottom-up investment process. As a guide, the Fund holds around 15 - 25 deeply researched stocks that we believe give the best opportunity to produce strong long term returns.

### Global Expertise and value add:

Through this portfolio construction method used by the Fund directly benefits from PM Capital's global investment research that underlies the award winning PM Capital Global Companies Fund. This works in two ways - the Fund can invest up to 20% of the portfolio in international opportunities identified by the investment team. The Portfolio Manager can also take the market anomalies found globally and use the insights to identify similar opportunities in the Australian market.

**Co-investment:** Our co-investors receive access to a unique subset of opportunities which they may otherwise find difficult to access. The management team have significant investments in the Fund - they invest for and with you.

**Outperformance:** The Fund *has outperformed the relevant market index by 238% since inception.*<sup>1</sup> The Fund is managed from an Australian investor's perspective with consideration for tax and currency outcomes.

**\*Note:** Effective 1 December 2018 the payment of a performance fee was changed, becoming subject to the outperformance of both the RBA cash rate and the S&P/ASX 200 Accumulation Index.

## Key Fund Details

### Fund category

Australian equities

### Investment style

Fundamental, bottom-up research intensive approach

### Inception date

20 January 2000

### Fund size

\$24.4 Million

### Strategy size

\$24.4 Million

### Number of stocks

As a guide, 15-25 stocks

### Minimum direct investment

\$20,000

### Recommended investment time

Seven years plus

### Fees (pa)

Mgmt fee: 1.09% Perf. fee: 20% (subject to a high water mark) of the excess above the greater of the RBA cash rate and the S&P/ASX 200 Accumulation Index

### Buy / sell spread

0.5% (Round trip)

### Investor profile

The Fund may be appropriate for investors seeking capital appreciation over a seven plus year investment horizon

## Important Notice

This Report is issued by PM Capital Limited ABN 69 083 644 731 AFSL 230222 as responsible entity for the PM Capital Australian Companies Fund (ARSN 092 434 467, the 'Fund'). It contains summary information only to provide an insight into how we make our investment decisions. This information does not constitute advice or recommendations, and is subject to change without notice. It does not take into account the objectives, financial situation or needs of any investor which should be considered before investing. Investors should consider a copy of the current Product Disclosure Statement which available from us, and seek their own financial advice prior to investing. The PDS explains how the Fund's Net Asset Value is calculated. Past performance is not a reliable guide to future performance and the capital and income of any investment may go down as well as up due to various market forces. The investment objective is not a forecast, and is only an indication of what the investment strategy aims to achieve over the medium to long term.

1. Returns are calculated from exit price to exit price assuming the reinvestment of distributions for the period as stated and represent the combined income and capital return. The Index is the S&P / ASX 200 Accumulation Index. See [www.asx.com.au](http://www.asx.com.au) for further information on the Index.

## Further Information

[www.pmcapital.com.au](http://www.pmcapital.com.au) T: +612 8243 0888 E: [pmcapital@pmcapital.com.au](mailto:pmcapital@pmcapital.com.au)