PM CAPITAL further strengthens distribution and marketing team with two appointments

New appointments key to next phase of growth across multiple distribution channels

Equities and fixed interest manager PM CAPITAL has appointed a new Head of Distribution and Head of Marketing, bolstering its commitment to clients, advisers and institutions.

Head of Distribution, Lachlan Cameron, is responsible for the distribution of PM CAPITAL's investment funds to our private, institutional and financial advisor clients. He joins PM CAPITAL from BT Investment Management where he was Head of Wholesale Sales, responsible for sales of funds across financial planning dealer groups and professional service firms.

Lachlan has over 20 years' experience in financial services across banking, wealth management and investments at Deutsche Bank, ABN AMRO Asset Management and BT Investment Management.

Head of Marketing, James Walker, is responsible for the elevation of the PM CAPITAL brand and maximising its return on marketing investment, including running brand strategy and campaigns, digital lead generation, public relations, communications and event management. He joins PM CAPITAL from BT Investment Management where he was Communications Manager.

James has over 20 years' experience in financial services-related marketing and communications. His prior positions include roles with Fidelity International and BlackRock.

Ben Skilbeck, PM CAPITAL's Chief Executive Officer, said: "These senior appointments reflect PM CAPITAL's commitment to comprehensively serve our shareholders and unitholders.

"They are testament to our confidence in our patient and insightful investment approach and how we are expanding our interaction with current and prospective clients."

Mr Cameron said: "PM CAPITAL has an excellent investment process and a talented investment team headed by Paul Moore using a philosophy tracing back 30 years. It doesn't follow the herd and that has produced strong returns since inception. In an industry so obsessed with benchmarks, it's refreshing to work in a business focused purely on returns for investors."

Mr Walker said: "PM CAPITAL occupies a rare place in the market as a contrarian and unrestricted investment manager and I look forward to further improving awareness of the benefits it provides to the various investment channels."

About PM CAPITAL

PM CAPITAL, founded in 1998 by Chairman and Chief Investment Officer Paul Moore, is an awardwinning boutique investment management company. It invests for and with clients in global, Asian and Australian equities, as well as income securities, with the aim of providing attractive and sustainable long-term returns. PM CAPITAL manages approximately \$2 billion.